

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
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Sacramento, CA 94203-4470

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Sacramento, CA 95814
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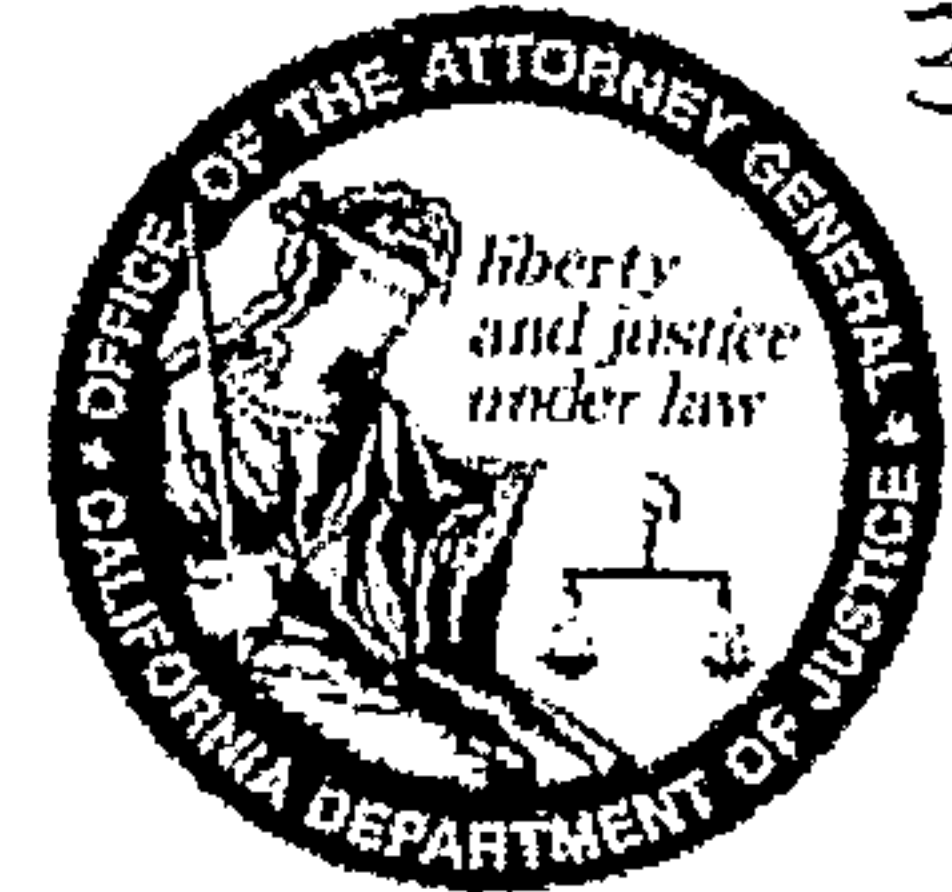
COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



371-1

Name and Address of Commercial Fundraiser:

Hudson Bay Company of Illinois Inc
2006 1st Ave N - Suite 206
Anoka, MN 55303

Name and Address of Charitable Organization:

CT No. 104608 F.E.I.N. No. 931102740
Public Employees for Environmental Response
2001 S. Street NW, Suite 570
Washington DC 20009

Figures from (check one):

National Campaign ☐

California Campaign ☒

Telephone Canvassers
(Type of activity)

held (on) (from) 1/1, 2003, to 12/31, 2003
(Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☒ Other ☐

If other, provide brief explanation

1. REVENUE

- A. Cash contributions
- B. Entertainment sales or admission charges
- C. Sales from products
- D. Advertisement sales
- E. Membership fees
- F. Other sources: (Specify)

a. _____
b. _____
c. _____
d. _____

G. TOTAL REVENUE

2,239
0
0
0
0
0
0
0
0
0

A.
B.
C.
D.
E.
Fa.
Fb.
Fc.
Fd.

2,239 G.

2. EXPENSES

- A. Fees or commissions
- B. Salaries
- C. Payroll taxes
- D. Employee benefits
- E. Cost of merchandise for resale
- F. Cost of entertainment
- G. Postage
- H. Advertising
- I. Telephone
- J. Rental of equipment
- K. Facilities charge
- L. Permits
- M. Other expenses: (Specify)

prof salaries shown
phone support staff payroll
Minneapolis office expenses
Banks credit card fees
Travel, training & entertainment
printing
Depreciated
Rent
Bonds & Registered
OFFICE SUPPLIES
Acct. Legal, Insurance
Equip repair, maintenance & misc
Business & professional

N. TOTAL EXPENSES

149.36
368.97
43.62
61.08
9.36
4.83
17.02
4.53
33.96
4.43
24.70
16.95
12.10
8.82
13.80
6.00

A.
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Regulatory Affairs
U.S. Food & Drug Administration

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20

(California Government Code Section 12599)

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3. Amount to charity (subtract line 2N from line 1G)

1468.25 3.

4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)

0 4.

5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s)

0 5.

6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)

1468.25 6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser) Dave Anderson Printed name Attorney for Barker Title By March 26, Date 2004

Signature of authorized officer (commercial fundraiser) Dennis McKinney Printed name Secretary Title March 31, 2004 Date

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity) Jeffrey Ruel Printed name President Title Executive Director Date 3/31/04

Signature of authorized officer/director (charity) Printed name Title Date

Signature of authorized officer/director (charity) Printed name Title Date

Financial Accounting Report of the Telephone Canvass
 Conducted by Hudson Bay Company of Illinois, Inc. in Lincoln, NE
 On Behalf of Public Employees for Environmental Responsibility
 In the State of California
 January 1, 2003 through December 31, 2003

INCOME

Telephone Canvass Revenue	\$	2,239.00
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EXPENSES

	Membership	Fundraising	Education	Call to Action	TOTAL
Phone Staff Payroll	\$ 140.32	\$ 224.51	\$ 140.32	\$ 56.13	\$ 561.28
Support Staff Payroll	90.30	144.48	90.30	36.12	\$ 361.19
Telephone	21.23	33.96	21.23	8.49	\$ 84.91
Minneapolis Office Expense	27.26	43.62	27.26	10.90	\$ 109.04
Postage	10.64	17.02	10.64	4.25	\$ 42.54
Bank & Credit Card Fees	38.19	61.10	38.19	15.28	\$ 152.75
Rent	15.44	24.70	15.44	6.18	\$ 61.75
Travel, Training & Incentives	5.85	9.36	5.85	2.34	\$ 23.41
Printing	3.02	4.83	3.02	1.21	\$ 12.09
Depreciation	0.27	0.43	0.27	0.11	\$ 1.08
Office Supplies	7.56	12.10	7.56	3.03	\$ 30.25
Accounting & Legal	4.76	7.61	4.76	1.90	\$ 19.03
Insurance	0.75	1.21	0.75	0.30	\$ 3.01
Equipment Repairs & Maint.	8.62	13.80	8.62	3.45	\$ 34.49
Advertising	2.83	4.53	2.83	1.13	\$ 11.32
Bonds & Registration	10.59	16.95	10.59	4.24	\$ 42.38
Business & Property Tax	0.38	0.60	0.38	0.15	\$ 1.51
Miscellaneous	0.36	0.58	0.36	0.15	\$ 1.45
TOTALS	\$ 388.38	\$ 621.40	\$ 388.38	\$ 155.35	\$ 1,553.50

Total Fundraising Expenses	\$	(621.40)
Subtotal	\$	1,617.60
Professional Solicitor's Share	\$	(149.36)
Sponsor's Share	\$	1,468.25

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Registry Co. Inc.
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